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Message Text

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PAGE 01 MILAN 00065 171754Z
ACTION EUR-12

INFO OCT-01 ISO-00 PER-05 A-01 MMO-04 SS-15 /038 W
----------032578 180236Z /14
R 171405Z JAN 78
FM AMCONSUL MILAN
TO SECSTATE WASHDC 5797
INFO USDOC WASHED
AMEMBASSY ROME

UNCLAS MILAN 0065

EO 11652: NA
TAGS: BEXP BPER AMGT IT
SUBJECT: HIRING LIMITATIONS AND MILAN COMMERCIAL SERVICES/
REPORTING

REF: A. STATE 003165; B. MILAN 0035

1. FURTHER TO OUR 0035, I SUBMIT BELOW ANALYSIS OF
IMPACT OF HIRING PROHIBITION PREPARED BY CHIEF MILAN
COMMERCIAL SECTION.

2. CURRENTLY, SECTION HAS TWO VACANCIES (COMMERCIAL
SPECIALIST AND PIT SECRETARY), EQUIVALENT TO ONE THIRD
OF LOCAL STAFF. THIS SITUATION HAS EXISTED SINCE
SEPTEMBER 1977 WHEN PIT POSITION AUTHORIZED TO HELP
OVERCOME SERIOUS SHORTAGE OF SECRETARIAL HELP.

3. DESPITE MAJOR EFFORTS AT SHIFTING JOB RESPONSI-
BILITIES AMONG EXISTING STAFF MEMBERS, BORROWING
RESOURCES FROM OTHER CONSULATE ELEMENTS (E.G. TRADE
CENTER) IN EMERGENCY SITUATIONS, AND RESORTING TO
OVERTIME, COMMERCIAL SERVICES AND REPORTING OUTPUT HAS
SUFFERED. LETTERS, CABLES, AIRGRAMS AND OTHER CORRESPONDENCE
FREQUENTLY HAVE BEEN DELAYED 4-6 WEEKS. DEADLINE FOR
SUBMITTING AGENCY DISTRIBUTOR SERVICE (ADS) REPORTS,
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WORLD TRADE DIRECTORY REPORTS (WTDRS), COUNTRY COMMERCIAL
PROGRAM (CCP), PROGRESS AND OTHER REPORTS HAVE OFTEN
BEEN EXCEEDED. IN SEPT-DEC 1977 PERIOD, SOME ADS'S WERE
LATE AS WERE ALL 64 WTDR'S PREPARED BY POST.

4. IN ADDITION TO MOUNTING REPORTING BACKLOG, ABILITY
OF PROFESSIONAL STAFF, BOTH US AND LOCAL, TO TRAVEL AND

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MAKE OUTSIDE BUSINESS CALLS HAS DIMINISHED TO THE CRITICAL POINT. ONE SIGN OF THIS IS DROP IN TRADE OPPORTUNITY OUTPUT WHICH TOTALLED 7 IN LAST THREE MONTHS OF 1977 COMPARED WITH 20 PRODUCED IN MONTH OF SEPTEMBER 1977 ALONE.

5. OTHER ACTIVITES WHICH HAVE HAD TO BE CURTAILED ARE SUPPORT OF TRADE CENTER EVENTS AND PROMOTION OF FOREIGN BUYER PROGRAM. BOTH ACTIVITIES ARE ESSENTIAL TO THE ACHIEVEMENT OF TIALY CCP GOALS DURING FY-78.

6. AFTER EXPERIENCING MAJOR DIFFICULTIES IN HIRING QUALIFIED INDIVIDUALS TO FILL TWO VACANT POSITIONS, WE MADE ORAL COMMITMENT TO HIRE COMMERCIAL SPECIALIST BEFORE RECEIVING DEPT'S 003165 AND ARE READY HIRE SECRETARY.

7. ACTION REQUESTED: IN LIGHT OF LONG-STANDING GENUINE PERSONNEL SHORTAGE IN COMSEC RESULTING IN SERIOUS LIMITATION ON POST'S CONTRIBUTION TO OVERALL COMMERCIAL PROGRAM, AND SINCE ORAL COMMITMENT ALREADY MADE TO HIRE COMMERCIAL SPECIALIST, I REITERATE REQUEST FOR AUTHORI-ZATION TO FILL THESE TWO POSITIONS, AS WELL AS TWO OTHERS IN ADMINISTRATIVE AND EXECUTIVE OFFICES REFERRED TO IN OUR 0035.FINA

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Draft Date: 17 jan 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Unique ID: 00
Drafter: n/a
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ISecure: 1
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Litigation History:
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Review Content Flags:
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Review Event:
Review Exemptions: n/a
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Subject: HIRING LIMITATIONS AND MILAN COMMERCIAL SERVICES/ REPORTING
TAGS: BEXP, APER, AMGT, IT
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vdkvgwkey: odbc://SAS/SAS.dbo.SAS_Docs/ebcecfe2-c288-dd11-92da-001cc4696bcc
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